



Advancing the interests of our  
members and the profession

**Australian and International Pilots Association**

# 2010 Membership Benefits

## QantasLink Pilots

## WHY BECOME AN AIPA MEMBER?

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AIPA was formed in 1981 and is the pre-eminent pilot voice of the Australian aviation industry. AIPA is an Association of professional airline pilots that exists because of, and for, its members. AIPA is run by pilots, for pilots.

Our fundamental purpose is to assist, where necessary, with any issues that may arise in our members' employment. Although our main function is the industrial aspect of our members career, we also advance the cause of professional flight crew through input into various regulatory, OH&S and technical forums associated with our members' employment activities.

It is YOUR Association. As flight crew, AIPA is your vehicle to expand and promote your industry, and protect your jobs and the profession that you are so passionate about.

## FROM THE PRESIDENT

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Dear Prospective Member

I would like to thank you for taking the time to consider joining the Australian and International Pilots Association.

AIPA is the professional association for Qantas Group airline pilots that exists because of, and for, our members. We stand above any other pilot union because we are run BY pilots, FOR pilots. We believe it is essential that all Qantas Group flight crew be represented by one unified organisation. AIPA currently has in excess of 98% membership coverage of Qantas Mainline pilots, and is expanding to cover all Qantas Group flight crew. We currently have over 60% membership coverage of Jetstar flight crew. AIPA is your vehicle to expand and promote your industry, protect your jobs and the profession.

As a member of AIPA you will receive the best representation possible in a full range of industrial and employment areas. In addition, AIPA and its professional staff provide support to members on welfare issues, training issues, scheduling advice, technical support, insurance, and many more additional benefits, most of which will save you time and money.

The staff and Committee of Management at AIPA pride themselves on continuously striving for excellence to improve the working conditions for members and the overall standard of the profession itself.

Through membership of the International Federation of Air Line Pilots' Associations (IFALPA), AIPA ensures that members are represented at an international level on matters of aviation safety and security, and receive access to IFALPA's services, industrial support and representation. This aids us in providing vital support to our members anywhere in the world, and provides an international forum for Australian issues.

Please find enclosed a membership pack which contains further information about AIPA membership and an application form. Alternatively you can visit our website at [www.aipa.org.au](http://www.aipa.org.au).

I look forward to welcoming you to AIPA. You will be in safe hands.

**Captain Barry Jackson**  
**President**

## MEMBER BENEFITS

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AIPA has a team of full time, dedicated professionals whose sole aim is to facilitate the advancement of our members interests. As an AIPA member, you will receive a broad range of benefits, including, but not limited to –

### Industrial & Legal Assistance

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Salary is not the only part of the professional employment package of a pilot and we continue to strive to improve the working life of our members. AIPA has a dedicated legal team who work on many legal issues relating to the work life of a QantasLink pilot, as well as issues relating to their employment agreements.

### Scheduling and Contract Advice – unsure if you are legally allowed to fly?

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In addition to the professional and legal staff based in our offices, AIPA retains scheduling and contract representatives that are available to members **24 hours a day, 7 days a week**. The AIPA Scheduling team is available by calling **02 8307 7711 at any time**.

### Welfare – HAVE A CONFIDENTIAL CONVERSATION WITH SOMEONE WHO CAN HELP!

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The life of an airline pilot is something many people admire. However, as you probably know, there are many challenges that come with it.

AIPA understands that not everybody goes through their career problem free, and for that reason we have a dedicated welfare officer who is available **24 hours a day, 7 days a week**.

We have a close relationship with many professionals who are able to assist our members with their difficulties. We provide real solutions to get you back on track and in a healthy state of mind.

Whether it be a medical problem that is threatening your career, a family issue, a training issue, or anything else that causes concern to you and your family, **AIPA is here to help. Our service is completely confidential and available when you need it.**

### Insurance

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#### LOSS OF LICENCE INSURANCE

AIPA has negotiated a tailored Loss of Licence policy which is available to AIPA members. For further information, contact Innes Stafford of Cerberos Brokers, via telephone 07 3226 2066, or via email [inness@cerberos.com.au](mailto:inness@cerberos.com.au)

Please note; membership of AIPA does not automatically give you LOL insurance.

#### INCOME PROTECTION INSURANCE

AIPA has met with a number of Income Protection advisors, seeking assistance for members.

For details on the appropriate contacts, please contact AIPA via telephone, 02 8307 7777, or via email [membership@aipa.org.au](mailto:membership@aipa.org.au)

AIPA strongly encourages you to contact your own financial advisor/insurance broker before making any decisions.

*AIPA, its Committee of Management, members and employees are not responsible, and expressly disclaim any liability and responsibility for any financial advice provided to AIPA members. AIPA members are encouraged to make their own enquiries relating to financial matters. No person should rely on the contents of this article without first obtaining advice from an appropriately qualified person. The views and opinions expressed in the article are those of the author and do not necessarily reflect those of AIPA, its Committee of Management, members and employees. The inclusion of an article in this publication does not constitute an endorsement by AIPA, its Committee of Management, members and employees of the author or the author's employer or the advice, products and services offered by either.*

## Safety and Technical

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AIPA, through its Safety and Technical Subcommittee, is committed to protecting and advancing aviation safety standards and operations. The Subcommittee works to position AIPA as a key component of the aviation quality control process, through the development of relationships with Government, regulatory bodies and industry, ensuring the views of Australia's professional airline pilots are considered in important safety and technical matters. The activities of the Safety and Technical Subcommittee are organised into a number of Portfolios. Your Safety and Technical Representatives are committed to:

- **Accident Analysis and Prevention:**

- responding to accidents and incidents involving AIPA members and serving their needs;
- assisting members at company and official safety investigation interviews (e.g. ATSB);
- working towards the development and implementation of accident and incident prevention strategies that contribute to improved industry wide levels of safety;
- ensuring, through our IFALPA accredited Aircraft Accident Investigators, that investigations are conducted in accordance with federal legislation and international standards and recommended practices;
- working with the ATSB to investigate accidents and serious incidents independently of flight crew, the company and AIPA (under the Memorandum of Understanding);
- reviewing and developing legislative change proposals pertaining to accident analysis and prevention matters;
- building relationships with company safety and flight operations departments, the ATSB and broader aviation community;
- representing members on the REPCON Advisory Panel (ATSB Aviation Confidential Reporting Scheme); and
- providing education such as the *Accident Information for Pilots* package, which provides guidance on what to do and who to contact in the event of an accident or serious incident.

- **Aircraft Design and Operations:**

- assisting in the safe development, introduction and operation of aircraft and aircraft systems through early and continued involvement with the company, Government, manufacturer and industry (e.g. development of flight crew rest standards that are now used by Boeing and Airbus);
- monitoring of airworthiness, performance, software development and certification of aircraft and aircraft systems;
- ensuring newly introduced type designs provide at least an equivalent level of safety with their previous designs;
- ensuring transport category aircraft meet the intent of federal legislation and international standards and recommended practices;
- reviewing and developing legislative change proposals pertaining to technical and operational matters;
- monitoring company technical and operational material;
- building relationships with the broader aviation community;
- liaising with the company on technical and operational matters; and
- generally overseeing and responding to all other technical and operational issues, including member queries.

- **Aerodrome Ground Environment:**

- ensuring, through our IFALPA accredited Airport Liaison Representatives, that regional, domestic and international airports adhere to international standards and recommended practices (e.g. AIPA has been strongly advocating for a 240 metre Runway End Safety Areas to become a standard, or as an alternative, for Engineered Materials Arresting Systems to be installed);
- reviewing and developing legislative change proposals pertaining to aerodrome matters; and
- working on placing base representatives at all major Australian ports to build relationships with airport operators and to consult on "pilot friendly" infrastructure developments and new technologies.

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- **Air Traffic Services:**
  - monitoring communication, navigation, surveillance and air traffic management operations performed by air traffic service providers;
  - influence improvements to airspace safety through membership on CASA’s Airspace Consultative Forum and the Australian Strategic Air Traffic Management Group;
  - reviewing and developing legislative change proposals pertaining to air traffic services;
  - building relationships with the broader aviation community; and
  - monitoring developments in the provision of meteorological information.
  
- **Human Performance:**
  - increasing awareness and educating AIPA’s members on Human Performance (HUPER) issues, research and developments;
  - representing members’ HUPER interests (e.g. cabin air quality, fatigue, human factors and training) at various forums both domestically and internationally and building relationships with the broader aviation community;
  - investigating cabin air quality issues through CASA’s Expert Panel on Aircraft Air Quality and the Cabin Air Quality Reference Group (additionally, AIPA is a co-sponsor of research being undertaken by the University of Washington to enable a better understanding of the implications of exposure to harmful agents, particularly organophosphates present in pyrolysed jet oil fume exposures);
  - liaising with the company on training material and information delivery;
  - establishing aviation training standards (through forums such as the Transport and Logistics Industry Skills Council);
  - reviewing and developing legislative change proposals pertaining to HUPER matters; and
  - monitoring training pathways and course content.
  
- **Government and Regulatory Affairs:**
  - protecting and developing Australian aviation safety standards and legislation through membership on CASA’s Standards Consultative Committee, Operational Standards Subcommittee, Flight Crew Licensing Subcommittee, FRMS Project Team and Multi-Crew Pilot Licence Project Team; and
  - building relationships with Government including the Department of Infrastructure, CASA, ATSB and Airservices Australia;
  
- **Security:**
  - monitoring the dynamic domestic and international aviation security situation, including:
    - threats (e.g. trends in acts of unlawful interference)
    - hazards (e.g. laser illumination; carriage of onboard items, including Dangerous Goods, which may become security risks or serve as weapons)
    - travel advisories
    - legislative developments
    - technological developments (e.g. body scanners)
    - screening standards and developments (e.g. Liquid, Aerosols and Gels; check-in procedures; baggage);
  - advising and assisting members in dealing with security procedures and incidents;
  - developing working relationships with company security departments, the Department of Infrastructure’s Office of Transport Security, state and federal law enforcement agencies, airport operators and other relevant government and industry stakeholders;
  - reviewing aviation security training; and
  - being the voice of Australian airline pilots in aviation security industry consultation and development of standards and legislation; and generally addressing all security related issues

## **IFALPA (International Federation of Air Line Pilots' Associations)**

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AIPA is represented at IFALPA through AusALPA. Below are some benefits offered by IFALPA to Member Associations;

- 24 hour access to representation on AIPA's behalf, in the event of an accident or serious incident while operating on duty outside Australia;
- access to publications provided by IFALPA;
- a platform for networking amongst pilots worldwide, targeted at unity, policy making and the exchange of information, knowledge and experiences;
- specialist training and seminars, including E-learning modules;

## **AusALPA (Australian Airline Pilots' Association)**

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AusALPA is the IFALPA Member Association for Australia comprising of AIPA and the Australian Federation of Air Pilots (AFAP).

A Memorandum of Understanding was signed by the two Associations on 8 April 2009 to further cooperation on issues in specified areas, including Safety and Technical, which includes Regulatory and Government Affairs, and Welfare.

## **OCCC (Oneworld Cockpit Crew Coalition)**

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AIPA is a partner of the OCCC, whose principal objective is to provide a cooperative forum for its member organisations to address matters of common interest affecting pilots within the airline companies who comprise the Oneworld alliance and their major codeshare partners.

## **Occupational Health and Safety (OHS)**

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AIPA is committed to driving OHS consultation with the company and ensuring flight crew are educated on the correct protocols of risk assessment, hazard identification, minimisation/elimination and reporting.

## ADDITIONAL COST SAVING MEMBER BENEFITS

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AIPA has negotiated with the following businesses to offer you better pricing on their products.

### Automotive

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- **Carpac Automotive Pty Ltd** – Carpac Automotive is a one stop shop for all of your motoring needs.



The service extends not only to members, but also to your families.

Carpac offers new or pre-owned vehicles at the best possible prices. They have the advantage of saving you time & money when you are purchasing your next vehicle.

This is a one stop shop. Delivery to your door, trade your existing vehicle, will arrange finance if required, and obtain the best possible price.

- **Mercedes-Benz** – AIPA is pleased to have Mercedes Benz on board, offering access to their corporate program, which includes:
  - Preferential pricing
  - Reduced dealer delivery
  - Complementary servicing

For all the details of the Mercedes-Benz Corporate Programme please visit [www.mercedes-benz.com.au/corporateprogramme](http://www.mercedes-benz.com.au/corporateprogramme)

- **Volkswagen Australia** – simply present your membership card to your nearest Volkswagen dealer to receive the corporate discount. There is no need to organize letters from your manager as with the current Qantas scheme.

### Fitness and Wellbeing

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- **Elixr Health Club** – AIPA members and their family will have access to discounted membership at Elixr Health Clubs in Sydney.
- **Fitness First** – AIPA has negotiated discounted membership rates and no joining fee on most Fitness First offers. Enquire at AIPA for the latest deals being offered.
- **Fernwood Fitness** – AIPA has negotiated a 10% discount, and waiving of the joining fee for Fernwood Fitness membership.

### Clothing and Equipment

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- **Union Shopper** – Offers discounts to members on items such as electrical products, theme park tickets, shopping gift cards, travel services, motor vehicles, computers, garden products, furniture, finance, carpets and flooring.
- **Concept Aviation Supplies** – AIPA members will receive a discount on most equipment sold at Concept Aviation Supplies at Bankstown airport.
- **Bollé & Serengeti Eyewear** – Bollé is offering members an addition to the Qantas group deal. Currently you can receive 40% off the Serengeti range, however now you will receive this, PLUS 30% off Bolle Eyewear.
- **The Aviator Store** – AIPA members will receive 5% off their range of products, excluding transceiver radios and headsets.

## Leisure

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- **Australian Flying Magazine** – Yaffa Publishing has offered AIPA members 30% off an annual subscription to the Australian Flying magazine.
- **Aviator – Australia's Aviation Industry Magazine** – AIPA members will receive 15% off an annual subscription to Aviator magazine.
- **Australian Aviation Magazine** – Australian Aviation magazine has offered members a 10% discount on an annual subscription.
- **Airways Magazine** – “Airways Mag” have offered a special deal to AIPA members. Buy an annual subscription (12 magazines), and receive your 13<sup>th</sup> free of charge.
- **Calculator and Handheld Systems and Services** – Discounts offered across the majority of their products. Visit [www.handheldsystems.com.au](http://www.handheldsystems.com.au) for sale items.
- **Gtrans International Pty Ltd** – All members will save over 20% off each model aircraft ordered. Visit [www.grans.com.au](http://www.grans.com.au) for samples.
- **Metro Hotel Group** – MHG has offered AIPA members specific rates which are up to 50% off the normal price. In addition, we have accessed 5% off the best available rate advertised online at anytime.
- **Roses, Fruit & Hampers Only** – AIPA members will receive 5% off retail price of Roses, Fruit or Hampers Only products.
- **Thrifty Car Rental** – AIPA has negotiated heavily discounted car rental rates for members. This offer is available Australia wide.
- **The Coffee Club Australia** – The Coffee Club has offered AIPA members 50% off a VIP Club membership. VIP membership entitles you to:
  - Buy one hot beverage, get one free;
  - 10% discount on Monday, Tuesday, and Wednesday;
  - Chance to win great monthly prizes.
- **Vintage Cellars** – AIPA members will receive access to the Vintage Cellars Corporate Program. A full list of benefits can be obtained from AIPA.

## Telecommunications and Internet

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- **Qantas/Vodafone Plan** – AIPA has negotiated a cost effective phone plan with Vodafone. It includes free calls to AIPA's offices in Sydney and Melbourne.

***AIPA is constantly working to improve and add benefits to our membership program.***

## WHAT DOES MEMBERSHIP COST? HOW DO I JOIN?

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**Membership Fee:** 0.85% of your annual gross salary, plus a one-off \$25 joining fee. See the attached table for your relevant membership type and fee.

**Payment Method:** Direct Debit from an account or credit card of your choice. Direct Debit form is attached.

**Forms to Complete:** Complete the attached forms and send back to AIPA by either of the following methods:

**Post:**  
Locked Bag 747  
BOTANY NSW 1455

**Email:**  
[membership@aipa.org.au](mailto:membership@aipa.org.au)

**Fax:**  
02 8307 7799

## ANY FURTHER QUESTIONS?

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For any questions regarding membership, or the services offered by the Australian and International Pilots Association, please contact:

**Adam Sutton**  
**Membership Coordinator**

**Phone:** 02 8307 7777

**Fax:** 02 8307 7799

**Email:** [membership@aipa.org.au](mailto:membership@aipa.org.au)